

Integrated solution for smart retailer

Check what's coming in and your profit will stay in your pocket

Controlling goods coming from the back door is a primary requirement in today's retail market. When dealing with low margins, you need accurate costs and inventory values to make smarter buying decisions. SMS gives you all the tools you need to streamline the process.

Take advantage of vendor deals and sell your products with a reasonable markup, while reducing the risk of errors to a minimum. To help you maintain an accurate inventory, SMS lets you count your inventory in different ways or manually adjust your inventory. You can do your own inventory count with a RF, import an inventory coming from a third party company that will count your inventory overnight, or manually adjust your inventory. Buying is a critical task and needs to be taken seriously. With SMS, your success is

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Overstocking goods will also affect your margin drastically. This is why retailers work with smarter tools when it comes time to purchase. We have designed purchasing screens to provide the user with all the necessary information related to this task. See inventory on hand, inventory committed to customer, accurate cost with all the allowance and rebates allowed by the vendor, and purchasing history right at your finger tips. SMS also provides the full history on weekly buying, selling, inventory adjustment and inventory count for a period of 12 weeks. Going back to previous periods is also available anytime. We understand that products go through a selling circle that you need to consider in your buying decisions. When products are supplied by multiple suppliers, it is critical to know what is the best price from all your suppliers and make a decision accordingly. A flag indicates which item has multiple vendors and displays all the cost information from each supplier.

When it comes time to purchase items, your orders are based on different criteria. Set a minimum and maximum inventory value for any item and have the system suggesting the quantity.

We've been listening to experienced buyers to design all kinds of reordering possibilities. Here are some examples:

- Under minimum suggests a list of items for which the current quantity in inventory is under the minimum quantity specified for these items.
- **Back to maximum** suggests a list of items for which the current quantity in inventory is under the maximum quantity specified for these items (back to the maximum quantity specified).
- **Based on sales** suggests a list of items that have been sold within a given period.
- Movement and minimum suggests a list of items that have been sold within a given period and for which the actual quantity in inventory is under the minimum quantity specified for these items.
- Based on receiving suggests a list of items based on previous purchases. For example, this can be used to repeat previous purchases.
- **Based on sale order** suggests a list of items that you have to buy to cover your sale orders.
- Since last order the suggested quantity for each item is:
 Quantity sold since the last purchase order minus Quantity received without ordering since the last purchase order, rounded in cases.
- Minimum vendor order the system goes back in time day by day and calculates the sales of every item until the minimum requirement is reached. At this point, the system suggests the calculated quantity per item, rounded in cases. If the maximum number of days (90 days) is reached without meeting the minimum requirement, the system suggests the quantity calculated at this time, even if the minimum requirement is not met.